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**BISG**  
BOOK INDUSTRY STUDY GROUP

2<sup>nd</sup> HALF WELCOMING REMARKS  
**Book Industry Study Group**  
2011 Annual Meeting of Members

**BISG Annual Meeting of Members**  
**September 20, 2011 | New York City**

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BOOK INDUSTRY STUDY GROUP

BISG TREASURER'S REPORT  
**Book Industry Study Group**  
2011 Annual Meeting of Members

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**September 20, 2011 | New York City**

# Statements of Cash & Disbursements

*Year Ended June 30<sup>th</sup>, 2011*

## Cash Receipts:

Membership Dues	\$606,563
Publications, Programs & Events	\$269,881
Other Receipts	\$21,755
<b>Total</b>	<b>\$898,199</b>

## Cash Disbursements

Publications, Programs & Events	\$237,710
BISAC Expenses	\$8,500
Office services and operating Expenses	\$848,185
<b>Total</b>	<b>\$1,094,395</b>

**(Deficiency) Excess of cash receipts  
over disbursements**

**(\$196,196)**

# 2012 Budget Proposal

## Revenue

Membership Dues	\$626,000
Publication Sales	\$81,000
Sponsorships	\$135,000
Program Fees	\$51,800
Other	\$10,250
<b>Total Revenue</b>	<b>\$904,050</b>

## COG

Research Studies	\$139,875
Program Costs	\$83,000
BISAC Expenses	\$11,100
<b>Total COGs</b>	<b>\$233,975</b>

**Gross Profit** **\$670,075**

## Expenses

Payroll & Taxes	\$440,000
Office and Other Operating Expenses	\$227,850
<b>Total Expenses</b>	<b>\$667,850</b>

**Net Income** **\$2,225**

# **Motion to Approve** **2012 Budget Proposal**

**BISG Annual Meeting of Members**  
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**Thank you!**

